The data below is as of December 31, 2019 or represents full-year 2019, unless otherwise noted, and is unaudited which should be considered when making investment decisions.

Rayonier supports the mission of the Sustainability Accounting Standards Board (SASB). We have considered the Forestry Management standard as applicable to our business, and have mapped our ESG disclosures utilizing this standard.

TOTAL TIMBERLAND ACREAGE: 2.6 MILLION

U.S. PACIFIC NORTHWEST
Oregon 61,000
Washington 318,000
379,000 ACRES

NEW ZEALAND
414,000 ACRES

U.S. SOUTH
Alabama 240,000
Arkansas 7,000
Florida 394,000
Georgia 705,000
Mississippi 67,000
South Carolina 18,000
Louisiana 128,000
Oklahoma 92,000
Texas 184,000
1.8MM ACRES
<table>
<thead>
<tr>
<th></th>
<th>U.S. SOUTH</th>
<th>U.S. PACIFIC NORTHWEST</th>
<th>NEW ZEALAND</th>
<th>OVERALL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Merchantable Timber (thousand tons)(^1,(^2,(^3,(^4)))</td>
<td>67,742</td>
<td>7,120</td>
<td>16,350</td>
<td>91,212</td>
</tr>
<tr>
<td>Harvested Volume (million tons)(^5,(^6))</td>
<td>6.1</td>
<td>1.2</td>
<td>2.7</td>
<td>10.0</td>
</tr>
<tr>
<td>Sustainable Yield (million tons)(^7,(^8))</td>
<td>5.9–6.3</td>
<td>1.9</td>
<td>2.4–2.7</td>
<td>10.2–10.9</td>
</tr>
<tr>
<td>Seedlings Planted</td>
<td>25,620,782</td>
<td>3,423,817</td>
<td>3,737,488</td>
<td>32,782,087</td>
</tr>
<tr>
<td>% of Acres Certified to 3rd Party Standard(^7,(^8))</td>
<td>94% by SFI</td>
<td>94% by SFI</td>
<td>94% by FSC and PEFC</td>
<td>94%</td>
</tr>
<tr>
<td>% of Acres Leased for Recreation(^7,(^8))</td>
<td>82%</td>
<td>92%</td>
<td>—</td>
<td>84%</td>
</tr>
<tr>
<td>% of Acres With Protected Conservation Status(^7,(^9,(^10))</td>
<td>10%</td>
<td>18%</td>
<td>8%</td>
<td>11%</td>
</tr>
</tbody>
</table>

\(^1\) Disclosed in Rayonier’s Annual Report on Form 10-K.  
\(^2\) Represents owned, leased and/or managed acres. SASB Code RR-FM-000.A.  
\(^3\) Information regarding merchantable timber inventory, including merchantable age, can be found on Rayonier’s Form 10-K. SASB Code RR-FM-000.B.  
\(^4\) Timber inventory is generally measured and expressed in short green tons (SGT) in our U.S. Southern timberlands, in thousand board feet (MBF) or million board feet (MMBF) in our U.S. Pacific Northwest timberlands, and in cubic meters (m\(^3\)) in our New Zealand timberlands. For the purpose of this report, all inventory is shown in SGT.  
\(^5\) Shown in SGT. SASB Code RR-FM-000.C.  
\(^6\) Sustainable yield is defined on Rayonier’s Form 10-K. Rayonier subsequently updated its sustainable yield in 2020 for the U.S. South to reflect the Mississippi disposition and for the U.S. Pacific Northwest to reflect the Pope Resources, L.P. acquisition.  
\(^7\) Calculated using Rayonier owned, leased and/or managed acres.  
\(^8\) In the U.S., 2.1MM acres or 94% were certified by Sustainable Forestry Initiative\(^\text{®}(\text{SFI})\). In N.Z., 387,431 acres or 94% were certified by Forest Stewardship Council\(^\text{®}(\text{FSC})\) and 388,723 acres or 94% were certified by the Programme for the Endorsement of Forest Certification™ \(^\text{(PEFC)}\). All non-certified acres are managed to the same certification standard. SASB Code RR-FM-160a.1.  
\(^9\) In the U.S., 1.9MM acres or 84% were leased to over 15,000 people within the local public for recreation.  
\(^10\) In the U.S., 254,368 acres or 12% were protected for conservation. In N.Z., 31,667 acres or 8% were protected for conservation. N.Z. category 1-3 Significant Ecological Areas (SEAs). SASB Code RR-FM-160a.2.