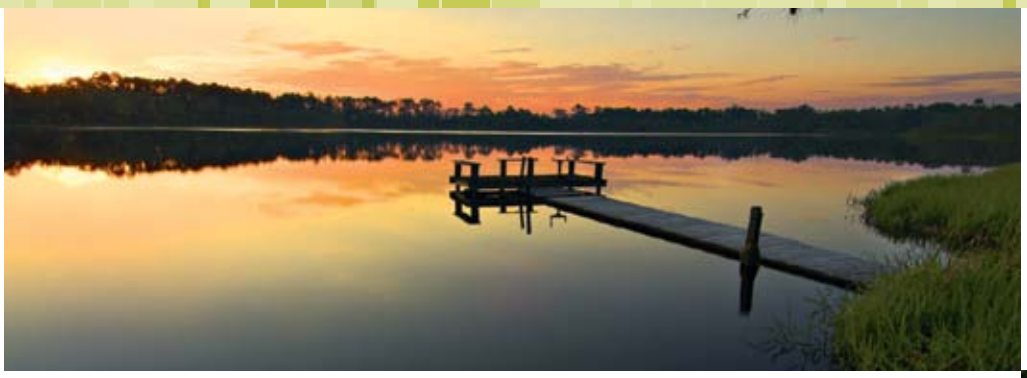
Real Estate



Rayonier

Value From The Ground Up™

At Rayonier, we evaluate every acre of our timberlands to ensure each reaches its highest and best use. Some of our lands that had a previous highest and best use of growing timber are now in the path of residential, industrial and commercial growth making it more valuable for other uses.

One example is our large land holdings in the high-value I-95 coastal corridor that position us to be successful in the region long term. And some of our lands are now best suited for conservation or rural recreation uses.

At Rayonier, we pay close attention to the changes in the value of our lands and their surroundings. The continous evaluation of our lands helps us determine the best possible use for each acre.

When lands are environmentally, geologically or historically significant, we may sell them to conservation groups to conserve them for future generations. In other instances, lands that were once remote forests are now surrounded by economic growth and development, which generates new opportunities to create value for the company.

Our real estate subsidiary, TerraPointe LLC, executes our value creation strategy by entitling properties for residential, commercial and industrial uses, master planning and permitting for future communities, and marketing of higher and better use properties.

Frequently Asked Questions

Q: I'd like to inquire about Rayonier property. What is the process?

A: All real estate inquiries should be directed to a TerraPointe Services Inc. representative. The general number for TerraPointe Services is 904.261.0833

Q: How can I locate Rayonier property "for sale"?

A: The Rayonier property held for sale is owned by TerraPointe LLC,Rayonier's real estate subsidiary. TerraPointe properties and contact information can be found on TerraPointe's website -www.terrapointelandsales.com.

Occasionally, other properties are available and are listed for sale through local independent real estate brokers. Broker information can be obtained from a TerraPointe Services representative.

Q: I'd like to inquire about purchasing Rayonier property that is not currently listed on TerraPointe's website or listed for sale through an independent broker. What is the process?

A: Other than properties held by TerraPointe, Rayonier is not in the business of selling land. All real estate inquiries should be directed to a TerraPointe Services Inc. representative. The general number for TerraPointe Services is 904.261.0833.

Q: There have been recent news articles regarding TerraPointe receiving certain entitlement or land use rights. Can you elaborate?

A: Over the last few years, TerraPointe has been successful in achieving residential, commercial and industrial land use changes in Florida and Georgia. These properties will eventually be sold or developed.

Rayonier Inc.
1301 Riverplace Blvd., Suite 2300
Jacksonville, Florida 32207
(904) 357-9100

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For more information, visit rayonier.com
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